



**ROB MARAK**

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COMMON SENSE HAS FOUND A HOME



# JUNE 2021

## RESIDENTIAL SALES BY PRICE (YEAR TO DATE)

PRICE RANGE	2021	2020
\$280,000 to \$439,999	13	22
\$440,000 to \$479,999	8	19
\$480,000 to \$519,999	10	19
\$520,000 to \$559,999	22	49
\$560,000 to \$599,999	36	47
\$600,000 to \$699,999	168	146
\$700,000 to \$799,999	247	89
\$800,000 to \$899,999	273	64
\$900,000 to \$999,999	175	38
\$1,000,000 to \$1,199,999	180	30
\$1,200,000 to \$1,399,999	147	18
\$1,400,000 to \$1,599,999	49	11
\$1,600,000 to \$1,799,999	39	4
\$1,800,000 to \$1,999,999	23	2
\$2,000,000+	44	7

## REAL ESTATE STATS LAST MONTH

	2021	2020
Average House Price	\$997,541	\$724,767
Median House Price	\$899,000	\$659,000
Avg. Mobile Home Price	\$218,842	\$155,780
Houses Listed	471	374

## RESIDENTIAL SALES (YEAR TO DATE)

TYPE	2021	2020
Acreage/House	84	27
Townhouse	594	256
Condo	1,042	334
Lots	253	62
Mobile Homes	120	70
Residential	1,623	654
Residential (Waterfront)	38	12
TOTAL	3754	1415

## ACTIVE LISTINGS

RES	MOBILE	STRATA	LOTS
489	60	502	116

Stats: May 2021 vs May 2020

Source: Association of Interior REALTORS® – Central Okanagan

NOTE: this representation is based in whole or in part on data generated by the Association of Interior REALTORS®, which assume no responsibility for its accuracy.

# THE REAL ESTATE REPORT



## HOW MUCH IS YOUR HOME WORTH?

*Now is the perfect time to appraise your home's value*

The real estate market in the Okanagan continues to race along at near-historic rates, creating a selling climate not seen in more than 30 years. Some homeowners are even selling and renting short-term until the market cools down, just to take advantage of the prices. You may have wondered what your house would fetch on the market – now is a great time to find out. We can help you gauge the price of your home to get an idea of what the value might be.

### Assessment Value

We start with your BC property notice to see the value that the province set for your home. This is a baseline to begin from.

### Check the pulse

Next, we compare your home to similar ones that recently sold. Factors such as square footage, age, number of bedrooms/bathrooms, style and location are taken into consideration. We will also look at the current listings to see the history

of homes like yours to give you an idea of time on the market and asking vs. sale price, etc.

### Time for Your Close-up

Next, we can come for a visit (restrictions permitting). This gives us a chance to get a first-hand perspective of all your home has to offer. This includes renovations or features that could add value to the asking price. We can also look at any repairs that need to be done and make recommendations on which new renovations might be worthwhile when it comes to getting the best bang for your buck.

We are also happy to recommend a professional home appraiser who can give you even more detail on your home's market value. These steps can be the beginning of an exciting journey together towards selling your home, which we are happy to walk with you, every step of the way.



REALTOR®. Member of The Canadian Real Estate Association and more.

Not intended to solicit properties already listed for sale.